

PUBLICATION OF THE SCHOOL NUTRITION ASSOCIATION OF OHIO

The Dish

AUTUMN 2019

















See more great photos from the 2019 Conference on pages 4-5.

SNA Ohio 2019 – 2020 Executive Committee

Krys Hess, SNS

President

Adams County/Ohio Valley Local SD 141 Lloyd Rd. West Union, OH 45694 (937) 544-5586 krys.hess@ovsd.us

Jennifer Hirsch, SNS

President-Elect

Crestwood Local SD 11256 Bowen Rd. Mantua, OH 44255 (330) 357-8206 jhirsch@crestwoodschools.org

Tiffany McCleese, SNS

Vice President

West Clermont Local SD 4350 Aicholtz Rd, Suite 220 Cincinnati, OH 45245 513-943-5038 mccleese_t2@westcler.org

Ashley Ritz

Secretary/Treasurer and YP Committee Chair

Food Service Director Canton Local SD 4537 15th NW Canton, OH 44708 (330) 484-8010 ext. 4012 ashley.ritz@cantonlocal.org

Linda Leonard (2020)

Lead Regional Director

Clark County Juvenile Court 2666 Morton Drive Springfield, OH 45505 (937) 324-3712 leonardl@clarkohiojuvcourt.us

Chris Burkhardt, SNS

Immediate Past President/ Nominating/ SNF State Ambassador

Cleveland Metropolitan School District 1349 E. 79th St. Cleveland, OH 44103 (216) 650-7612 Christopher.burkhardt@clevelandmetroschools.org

Tracey Hogan

Executive Director (ex officio)

School Nutrition Assn. of Ohio 17 S. High St., Suite 200 Columbus, OH 43215 (614) 228-4725 Tracey@Assnoffices.com

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President's Message

Krys Hess, President, SNA of Ohio



Happy Fall! I hope that all of you have had a wonderful start to your school year and are up and running smoothly. As we look forward through

this year, we want to continue to work toward the growth of our organization with new members and more School Nutrition Specialists! We encourage you to introduce new people to the organization by inviting them to one of our many exciting education based programs. The Board is hard at work planning for our Fall Focus, School Nutrition Industry Conference (SNIC) and Annual Conference. Our Young Professional's Task Force is moving full speed ahead to help us get our message out via social media. There are lots of exciting things going on!

My goal for this year is to continue to get our message out and to be as successful of a leader to you as you have had in the past. Our work's mission is a very important one to the millions of children that we feed on a daily basis. I encourage all of you to branch out of your comfort zone and reach out to other directors, schools and states. Use their ideas and share yours.

We want to work hard for our organization and to continue our drive to provide only the best meals for our children. We have made some strides over the past few years but want to continue to be persistent. While we are thrilled with our accomplishments, we still need to make our voices heard to ensure our efforts aren't in vain. We will continue to march on Capitol Hill with our colleagues from across the country at the Legislative Action Conference in Washington, D.C. to ensure our voices are heard.

We are super excited to try a new format to our Annual Conference for 2020! The professional development portion of our Annual Conference will be held in June, 2020. This portion will consist of all of our educational sessions. The food show will be moved to October. This separation will give the industry members the chance to be a part of the educational sessions and give them more networking opportunities. Having the food show in October will give all of us more of an opportunity and time to make decisions on new items we are interested in for the following school year.

Best of luck to all of you as you venture through the school year! Don't hesitate to reach out to your fellow director or industry member. We are stronger together! Have a great school year!

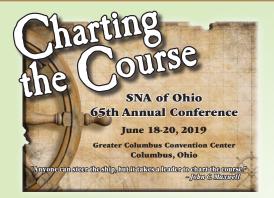


"We want to work hard for our organization and to continue our drive to provide only the best meals for our children."

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Conference Recapand Thanks

Krys Hess, President, SNA of Obio

What a great conference! The Columbus Convention Center was overflowing with School Nutrition Professionals working hard to better their programs. Did we get our courses charted or what?

I hope everyone sailed away from the 2019 conference with a lot of new ideas and some new spins on old ideas. When you put all of those awesome Ohio minds together, great things happen!

One concern that was mentioned was the distance between the breakout sessions and the ballroom where the general sessions were held. We did our best to make that work for everyone; this was our only option for the convention center during the time of our conference. On top of the distance, we also had to deal with the broken escalator... FRUSTRATING!

For those of you that may be unaware, when we went down to set up the stage for the closing general session we walked into a room that was not ready for us. The convention center had forgotten that we would be using the room for one more session and had already started to break things down. I can't thank those of you that assisted in room set up the last day enough. We worked as a team, ran around the room (A LOT!) and got everything ready without running the conference attendees too late with the late start. The things that can be done when you work together, thanks so much!"

We always appreciate your feedback on the conference surveys and encourage you to complete them honestly each year. This helps us to better work to plan a conference that is most beneficial to all of you.

Last but not least, a HUGE **THANK YOU** to those of you on the conference planning committee, those who volunteered during conference and those who work the SNA administrative office. The success of this conference is all due to your hard work and extra efforts. I appreciate all of you and everything you did to make "Charting the Course, 2019" a success!



2019-20 Annual Membership Campaign

SNA of Ohio is participating in this year's "Back to School Membership Drive" from September 1 - November 30, 2019, and Ohio could win big! Our state association could win a free registration to the National Leadership Conference (NLC) registration to Tempe, Arizona in 2020. This is a win, win! Not only will one lucky person get to attend an amazing conference, but this also helps boost membership recruitment for our state.

You could also be a winner! Recruit <u>one</u> or more new members between June 1, 2019 - May 31, 2020, and you will be automatically entered into a drawing to win 1 of 5 VIP registrations to SNA's 2020 Annual Conference (ANC) in Chicago, IL. Make sure the new member writes your name in the referral section of the membership application form, otherwise it won't count!

Looking to advance your school nutrition career? Join SNA and receive the following benefits:

• Educational and conference scholarships

- Certificate and credentialing programs to enhance your career
- Advocacy and legislative efforts
- Supportive community of colleagues to share best practices with
- and my personal favorite new friendships!

Want to join today? Go to https://schoolnutrition.org/Membership/StateMembershipApps/ and click on Ohio to fill out your application! Looking forward to seeing you at Fall Focus, Chapter Meetings and the SNA of Ohio Conference in June!

Follow us on social media @snaohio to keep up on the exciting things happening in Ohio!

Wishing each of you a successful and healthy school year.

Janelle Brunswick, RD, LD, SNS Membership Chair





















































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School Nutrition Foundation - Please Contribute Donations

The Office of Integrated Student Supports provides updated and helpful information to all schools about programs supporting the whole child in Ohio and continues its focus on customer service. As always, find your assigned program specialist at www.education.ohio.gov under Food and Nutrition. This article offers information about the impact of nutrition and school climate on the whole child, changes for the 2019-2020 school year, important information about procurement reviews, and upcoming trainings.

NEW LEADERSHIP FOR INTEGRATED STUDENT SUPPORTS

The Ohio Department of Education starts the new school year with two new leaders for the Office of Integrated Student Supports. They are excited to lead the office and help each school make this school year a success!

Jennifer Vargo is the Director of the Office of Integrated Student Supports. Jennifer joined the Department in August 2019. In this role, Jennifer leads the Department's efforts, as part of Ohio's Strategic Plan Each Child, Our Future, to meet the needs of the whole child which includes nutrition, school-based health, mental and behavioral health, Positive Behavioral Intervention and Supports, vulnerable youth, social-emotional learning and school climate.

Prior to her current role, Jennifer worked as an elementary school principal in an urban, high-poverty, Priority school. She returns to the Department where she spent 10 years leading family and community engagement policies and programs, working with Priority schools to implement school improvement strategies and leading the Office of Innovation and Improvement.

Brigette Hires is the Child Nutrition Program Manager for the Office of Integrated Students Supports. In this role, she directs and provides leadership for the USDA child nutrition programs, including the National School Lunch Program, School Breakfast Program, Summer Food Service Program and Child and Adult Care Food Program.

Dr. Hires is a 14-year employee with the Ohio Department of Education, previously serving as an Assistant Director for Child Nutrition and Integrated Student Supports. She is a graduate of Florida State University and the University of Kentucky and has two children, who both recall fond memories of their school's nutrition professionals.

SCHOOL CLIMATE IN FOOD SERVICE

Each Child, Our Future focuses on addressing nutrition and wellness as two of the critical needs of the whole child. In the setting of school food service, this means providing healthy, nutritious meals in a safe and supportive learning environment. The cafeteria is an important part of school climate because students use this area every day, sometimes multiple times within the day. Student behavior concerns are heightened in the cafeteria because of the social structure and higher student to staff ratios. Therefore, school food service staff can contribute in many ways to help students build a positive school climate. Some tips to ensure your staff have the knowledge and resources to meet these student needs:

- Learn district or building policies that address student behavior, such as how your school implements Positive Behavioral Interventions and Supports (PBIS).
- Ask how student behavior policies are implemented in your building. Ask if there is a PBIS team, and how food service can get involved.
- Take a <u>Safety and Violence Prevention Training</u> to ensure they are aware of the signs and symptoms of student behavior such as: drug use, mental health, suicide, bullying, teen dating violence, child abuse and human trafficking.
- Be aware of student behavior and know who to refer students to or share information with about student behavioral needs.
- Become a part of building teams such as your school's PBIS team – to develop and implement building plans for safe and supportive learning environments, and promote positive school climate.
- Maintain partnerships with administrators and teachers to ensure student connectedness and supports during meal times in the cafeteria and throughout the school day.

PROCUREMENT REVIEWS

Local Agency Procurement Reviews are conducted every three years for each sponsor. A procurement review serves to ensure that sponsors follow and meet federal, state and local procurement rules and regulations. To assist with the purchasing process and ensure your current and future purchases meet these requirements, the Office of Integrated Student Supports developed procurement checklists for each of the common purchasing methods. Use these checklists as a resource or training material for any purchases from your

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School Nutrition Foundation

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school's nonprofit food service account. To download the checklists, sign into the <u>Claims Reimbursement</u> and <u>Reporting System (CRRS)</u>. Select **Applications** in the banner at the top, then **Download Forms**. The checklists are available in the **Procurement** section.

UPCOMING TRAINING OPPORTUNITIES

Basic Training: The School Nutrition Program (SNP) basic training presents information about regulations and reporting procedures for the National School Lunch and Breakfast Programs and the After-School Snack Program. Attendees learn about regulations governing the USDA

SNP and how to prepare the required program reports, plan menus, approve student meal applications and other facets to operate the programs. Please visit the CRRS training registration page to register.

- November 6
- December 2

Administrative Review Training: This training prepares school food professionals for the administrative review, details processes and discussed required documentation. Please visit the <u>CRRS training registration page</u> to register.

- October 28
- November 4
- December 3

Legislative Action Conference

PUBLIC POLICY AND LEGISLATION

Submitted by Deanne Pastva, Public Policy & Legislation Chair for SNA of Ohio

The best way we can use our voices on behalf of the children is to attend the Legislative Action Conference (LAC) in Washington, D.C. every Spring. We personally present important aspects of Child Nutrition that we would like to see changed/improved to each of our Congressmen, Congresswomen and Senators. By personally visiting them in recent years, we have successfully obtained additional USDA funding, as well as reverting back to some of the less stringent nutritional guidelines. You, too, can be the voice for the children of your district ~ plan on attending LAC in early March, 2020. Both SNA National and SNA of Ohio offer scholarships for first-timers, so keep your eyes peeled for those applications!

To find out who your local Congress(wo)man is, go to: http://cqrcengage.com/schoolnutrition/home?0 and type in your address in the "Look Up Your Legislators" section. You can type in both your home and work address to find out who represents you. This website also allows you to be a part of the SNA Action Network.

A great way to keep up on all legislative issues is to subscribe to SNA's Tuesday Morning publication. Go to https://schoolnutrition.org/TuesdayMorning/ and click on "Sign Up for Tuesday Morning."

CURRENT ISSUES

Several amendments are occurring in HB 166 in regard to School Breakfast Programs:

• Amends Section 3313.813 and creates NEW SECTION 3313.818, with conforming changes in 3314.03, 3314.18, 3326.11, 3313.813 School breakfast programs: The Senate and House versions of the bill would require the ODE to establish a breakfast program for all enrolled students for high poverty public schools, to be phased in over a three year period. This provision would apply to schools operated by school districts, community schools (except e-schools), and STEM schools.

The Senate version of the bill specifies that qualifying schools must offer breakfast either before, or during the school day.

The Senate version also permits a school district to choose not to establish a school breakfast program in a school for financial reasons, or if it already has a successful breakfast program or partnership in place.

According to the LSC, as many as 1,500 schools may be required to serve breakfast under this program after it is fully phased in. Nearly all of these schools currently operate a school breakfast program (SBP) of one sort or another, but the bill could lead to a public school's federal reimbursements, and food service costs to increase.



SNA of Ohio Legislative Action Conference (LAC) Scholarship

The SNA of Ohio Legislative Action Conference (LAC) Scholarship will provide members with the opportunity to attend SNA's Legislative Action Conference (LAC).

LAC is an opportunity to participate in the democratic process. Attendees learn about legislative issues affecting child nutrition programs and have the opportunity to meet with elected representatives on Capitol Hill.

- 1. Experience the legislative process through hands-on work sessions.
- 2. Visit with your members of Congress and their staff on Capitol Hill.
- 3. Hear firsthand from distinguished guest speakers and policy experts about timely child nutrition issues.
- 4. Learn about policy priorities impacting child nutrition programs.
- 5. Network with other advocates and SNA members from across the country.

LAC Scholarship Qualifications

- Be an active SNA manager or director section member, who has been a SNA member for at least three years, as of December 1, 2019
- Have never previously attended LAC
- Be interested in child nutrition policy
- Must be able to attend the entire LAC event from opening general session to Capitol Hill Visits (March 8-10, 2020)
- To apply, members must have the approval of their supervisor to attend LAC if selected. Please provide supervisor's contact information on the application for verification.

The scholarship deadline is December 1, 2019 and the recipient will be notified by December 31, 2019.

Scholarship

Recipient of the scholarship will receive up to \$2,000 in reimbursement to cover registration, airfare, hotels, and meals. All receipts must be turned into SNA of Ohio no later than 30 days after the LAC event. Each scholarship recipient must comply with his/her school district's policy on out-of-district travel.

How will the entries be judged?

The nominee will be judged on the four categories below. Please note the weights of each category:

- Advocacy involvement at the state or local level (worth 30% of total score)
- What do hope to gain by attending (worth 30% of total score)
- SNA Involvement (worth 20% of total score)
- Financial Need (worth 20% of total score)

To apply by December 1, 2019, visit

http://snao.formstack.com/forms/sna of ohio lacscholarship2020



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CONCRATULATIONS

Each year the SNA of Ohio honors those that go above and beyond in the industry. We are so proud of the following individuals for their commitment to providing Ohio's students with the nutrition that they need to learn better in the classroom.

The 2019 SNA of Ohio Director of the Year Award was presented to Jeni Lange, Director of School Nutrition Services with Mentor Public Schools! Jeni has been instrumental in advancing SNA of Ohio's mission and has served as a role model and leader to so many. This award was extra special for Jeni AND for the state of Ohio because she was not only selected as the state winner, but she was also selected as the SNA Mideast Regional Director of the year! And, Jeni retired at the end of June, so what a great final chapter to a successful career in School Nutrition. This prestigious award is so well deserved, and we are so proud to congratulate Jeni as Director of the Year (for state and regional)!

The 2019 Annual SNA of Ohio Industry Service Award was presented this year to Dixie Marksberry! The Industry Service Award recognizes an individual among the Child Nutrition Industry community who has demonstrated excellence in their profession during the past 12 months. The award is open to individuals at any levels of an organization who has contributed to the development and deployment of innovative products or systems which are designed to improve Child Nutrition operations, menus or enhance services. Dixie was nominated by Stacey Bettis. As stated in her nomination, Dixie is always willing to go the extra mile and ensure that the needs of the students are met. Dixie is also constantly looking for new and innovative ways to be creative, and she is a dedicated leader in SNA of Ohio. And, Dixie always makes time for a chat (and a selfie with you, of course)! Congratulations, Dixie!

The Buckeye Service Award honors those members who have been working for students for 25 years or more. Buckeye Service Award winners work through countless changes and triumphs within the profession and have provided an immeasurable amount of time and experience to keep children healthy! Congratulations to this year's recipients:

- Jill Brewer, Kettering City Schools
- Mary Thorpe, Kettering City Schools
- Joan Uzunoff, Mansfield City Schools
- George Ule, Euclid City Schools
- Sally Allen, Shawnee Local Schools
- Lisa Bolser, Northridge Local
- Carla Shappell, Wapakoneta City Schools
- David Jewell, Edgewood City Schools
- **Dave Lloyd**, Lake Local

The Most Valuable Principal/Superintendent/

Administrator Award is given to leaders who exemplify an eagerness to understand and assist the nutrition programs in our schools. We are thrilled to recognize these worthy individuals!

Most Valuable Principal was awarded to Stephen Sippel, Principal of Dater High School in the Cincinnati Public School District. Mr. Sippel was nominated by Jessica Shelly. Jessica stressed in her nomination that Mr. Sippel is one of the most nutrition services-engaged Principals that she has ever had the honor to work with. Jessica noted that in the summer of 2018, Mr. Sippel approached her with a plan to completely change his master bell structure with one main purpose: to provide more time and opportunity for his students to eat breakfast and lunch. Not only did Mr. Sippel change the master bell structure, but he truly walked his talk about understanding the whole child and why school meals are so important for all of his students. In a school where the population of students who qualify for free/reduced meals is over 80% BEFORE Community Eligibility Provision, Mr. Sippel always has great empathy for his students. Mr. Sippel makes it a point to come and eat school lunch with his students on a regular basis, and he will engage and encourage his students to try something new, choose from the salad bar, or taste a new fruit! He also can often be found BEHIND the serving line at Dater High School, serving his students as a Guest Chef. Mr. Sippel has also been instrumental in encouraging other school principals to be more reflective and appreciative towards their Food Service staff. Congratulations, Mr. Sippel!

Most Valuable Superintendent was awarded to Bruce Gast, Superintendent with Elgin Local Schools. Mr. Gast was nominated by Teresa Vermillion, Food Service Director. In her nomination, Teresa stated that Mr. Gast has been in the education field for 45 years – as a teacher, a coach, a principal, and an outstanding superintendent. Mr. Gast has always been a supporter of the changes in the past years with wellness policies and cafeteria mandates. With changes the district put into policy that may have not been the most popular, he came to many meetings with community members, along with staff and board members, so all could come to an understanding of the new policy and procedures. Mr. Gast can be found greeting the students each morning as they come off the bus and encouraging them to grab a breakfast, and on most days he makes it back in time to sit at the lunch tables to have a lunch with students. He is found walking the halls greeting all children he comes in contact with, and even finds time to be a "mystery reader" in the elementary. He rarely misses a school event he has even been found on stage in the school musicals. Mr. Gast has high hopes that every student be happy and they are able to achieve their goals and dreams both in school and after graduation, he wants all students and staff to be successful. Congratulations, Mr. Gast!

The SNA of Ohio awarded several scholarships this year!

SNA of Ohio changed the scholarship program a bit, and it has been very well received. SNA of Ohio offered a scholarship for the cost for a member to take the SNS certification test, and

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2019 Awards

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a scholarship for a member to attend the Legislative Action Conference (LAC). Along with the Barb Duncan Memorial Scholarship, we feel that these programs will assist in advancing the individual, as well as the profession.

The SNS Scholarship was awarded to **Alexis Weber**, Food Service Director with Austintown Local Schools. Alexis is a proud new SNS! Congratulations, Alexis!

The LAC Scholarship was awarded to **Nicole Carpenter** with Spencerville Local Schools. Nicole was provided the opportunity to participate in the democratic process by attending LAC this year. She learned about legislative issues affecting child

nutrition programs and had the opportunity to meet with elected representatives on Capitol Hill. Congratulations, Nicole!

Barbara Duncan Memorial Scholarship to **Debbie Douglass Roth** from Stark County ESC. Debbie used her scholarship funds to attend this year's SNA of Ohio conference for additional education, especially as she works with the

for additional education, especially as she works with the National School Lunch program, as well as the Child and Adult Care Food Program. Congratulations, Debbie!

Again, congratulations to ALL of our award and scholarship winners on their amazing achievements! Be sure to check out the 2020 Award and Scholarship information in the Dish and on the SNA of Ohio website and submit your nominations!





This summer, the SNA of Ohio family has lost one of its most amazing members.

Sue Whitaker passed away on July 29, 2019 with her family by her side. Sue was the Food Service Director of Huron City Schools. She gave 35 years of her heart and soul to a job that she found rewarding. Starting on

the lines herself then moving up to director never changed what Sue's goal was: to give the children in her district the most nutritious lunch that she could. Sue was a huge advocate for all children in our state.

Sue made an impact on everyone she met. Most of you will remember her volunteering many years in the "Basket" room at State Conferences. Sue gave so much of her time to the SNA of Ohio and served for over 15 years on its board of Directors. Sue also held every office in her local Chapter 22.

Sue believed that with the right tools, anyone could make a difference in their district, and she believed very strongly that the right tool was joining the School Nutrition Association. The SNA was, she felt, the key to our success as professionals in our districts. The educational classes and the abundance of networking opportunities all give us the empowerment we need to feel validated in our jobs. Sue felt membership to this great organization provides us the professional tools needed to stand out and bring credibility to ourselves and our profession. Sue was proud of this organization and pushed constantly for membership to increase and ways to educate everyone in its value.

Many of you would approach Sue at Conference with questions. She didn't always have the answers right then,

but she always the right person who could help. Sue was fearless, energetic, outspoken and passionate in everything she did. All Sue ever wanted was for school nutrition professionals to stand out in our own schools and to give the best of ourselves to the kids in our districts.

Thank you Sue for pushing us all to be the best we can be! You will be missed – and always remembered - by your SNA of Ohio family!!!

Submitted by Evie Hess, former Manager with Vermilion Local Schools (and a bestie of Sue!)



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SNA of Ohio 66th Annual Conference June 16-18, 2020 Marriott Columbus University Area

Set your sights on success by attending the 2020 SNA Ohio conference. The purpose of this conference is to meet and network with others in the school nutrition industry, obtain new ideas from informative speakers and workshops and gain a fresh perspective!! We will look ahead to the regulatory and economic changes that have had an impact on the industry and offer tips and ideas that will help overcome these challenges your district faces on a daily basis. So observe your operation, identify your challenges and be ready to take your vision and turn it into your reality!! Vision 2020...it's time!!

Look for more information in early 2020!



SNA of Ohio 66th Annual Conference

June 16-18, 2020 Marriott Columbus University Area

Call for Presentations: Ohio SNA Annual Conference Breakout Workshops

SNA of Ohio is currently accepting proposals for presentations for the upcoming Annual Conference to be held June 16-18, 2020 in Columbus, Ohio!

The proposal submission deadline is October 31, 2019. Submissions will be reviewed by the Conference Planning Committee, and those selected will be notified by December 31, 2019. Submit your presentation proposal(s) at https://snao.formstack.com/forms/sna2020conference_cfp.

Tips for your session presentation proposals:

- Content is king If you really want to impress the SNA of Ohio audience, pack your presentation with powerful content.
- Make it compelling The SNA of Ohio audience is composed of food service directors, managers, and staff. Learning levels are diverse, and we are seeking programs for each level of attendee present.
- Be authentic and vulnerable Don't be afraid to speak of failure as well as success.
- Customize Be sure your content truly speaks to the association audience and is customized to their unique situations.
- Knowledge sharing is the most effective marketing Sales pitches disguised as education will result in poor ratings and lost opportunities.

NOTE: Presentations must be educational. We understand that our speakers wish to network with attendees and showcase their services, but we kindly ask that your presentation not be a sales pitch. Networking time will be made available to speakers, sponsors, and attendees for this purpose. We appreciate your cooperation in this area.

Requested topics may include:

- Procurement
- Managing Food Costs
- Increasing participation
- Menu planning/new recipes using government food
- Administrative & Procurement Reviews
- Farm to school
- Dealing with difficult parents and students
- Better understanding of direct diversion/direct deliveries/OGS brown box how it all works
- Unpaid meal debt
- Conflict resolution
- Hands on kitchen tasks/operations knife skills, reading CN Labels, etc.
- Industry-focused sessions (We are excited to offer sessions at our 2020 conference that are geared toward education for our industry members, including session that may incorporate interaction among industry and school district members!)
- Tours We would love to hear ideas about educational tour ideas in the Columbus area that may benefit SNA of Ohio conference attendees.

Interested in Submitting a Proposal? What You Need to Know:

Session Format:

- 45-60-minute educational sessions interactive and/or lecture session on a specific topic that is presented and discussed.
- Includes a brief guestion and answer within the presentation timeline.
- Maximum of 3 speakers/panelists per session.
- Sessions typically accommodate 50-60 attendees per session.

Presenter Information/Logistics:

- Presenters agree to be available on June 17 or 18, 2020. The conference committee will confirm the exact day/time in early 2020.
- SNA of Ohio will provide complimentary registration to presenters for the conference, and registration is non-transferable.
- SNA of Ohio does not offer speaker fees or travel expense reimbursement for educational session speakers. Speakers should plan to make their own travel arrangements unless otherwise mutually agreed upon in writing.





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(937) 544-5586
krys.hess@ovsd.us

Jennifer Hirsch, SNS

President-Elect Crestwood Local SD 11256 Bowen Rd. Mantua, OH 44255 (330) 357-8206 jhirsch@crestwoodschools.org

Tiffany McCleese, SNS

Vice President
West Clermont Local SD
4350 Aicholtz Rd, Suite 220
Cincinnati, OH 45245
513-943-5038
mccleese t2@westcler.org

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Secretary/Treasurer and YP Committee Chair Food Service Director Canton Local SD 4537 15th NW Canton, OH 44708 (330) 484-8010 ext. 4012 ashley.ritz@cantonlocal.org

Linda Leonard

Lead Regional Director
Clark County Juvenile Court
2666 Morton Drive
Springfield, OH 45505
(937) 521-1639
leonardl@clarkohiojuvcourt.us

Chris Burkhardt, SNS

Immediate Past President/
Nominating/SNF State Ambassador
Cleveland Metropolitan School District
1349 E. 79th St.
Cleveland, OH 44103
216-650-7612
Christopher.burkhardt@
clevelandmetroschools.org

Tracey Hogan

Executive Director (ex officio)
School Nutrition Assn. of Ohio
17 S. High St., Suite 200
Columbus, OH 43215
(614) 228-4725
Tracey@Assnoffices.com

APPOINTED/ELECTED/ EX-OFFICIO

Janelle Brunswick (2020)

Membership
Mason City SD
211 North East St.
Mason, OH 45040
(513) 336-6526
brunswickj@masonohioschools.com

Deanne Pastva, RD, LD (2021)

Legislation
Amherst Exempted Village SD
8145 Mapleway Dr
Olmsted Falls, OH 44138
(440) 988-1991
deanne_pastva@amherstk12.org

Courtney Morabito, SNS (2021)

Nutrition
Cincinnati Public Schools
2315 Iowa Avenue
Cincinnati, Ohio 45219
(513) 827-2875
morabic@cpsboe.k12.oh.us

Stacie Pabst (2021)

Professional Development
Kettering City Schools
3750 Far Hills Ave
Kettering, OH 45429
(937) 499-1446
stacie.pabst@ketteringschools.org

Tricia Cunningham

ODE Child Nutrition Representative
(ex officio)
Program Administrator 3
Office of Integrated Student Supports
25 South Front Street
Columbus, Ohio 43215-4183
(614) 644-6337
tricia.cunningham@education.ohio.gov

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SNAC Bites

National School Lunch Week 2019: The Crowd Needs to Hear Your Playlist

Have you started sharing what's on your #SchoolLunchPlaylist with your students, staff, parents, school administration and other community stakeholders? #NSLW19 starts October 14 and will be here before you know it! While you fine tune your playlist of all things school lunch, SNA is here to help with <u>marketing materials and PR resources</u> to get the crowds jumping as you gear up for #NSLW19.

And a new marketing tool has been added! SNA's pre-designed Microsoft® PowerPoint presentations are ready for you to promote the NSLW 2019 theme to staff and key stakeholders!

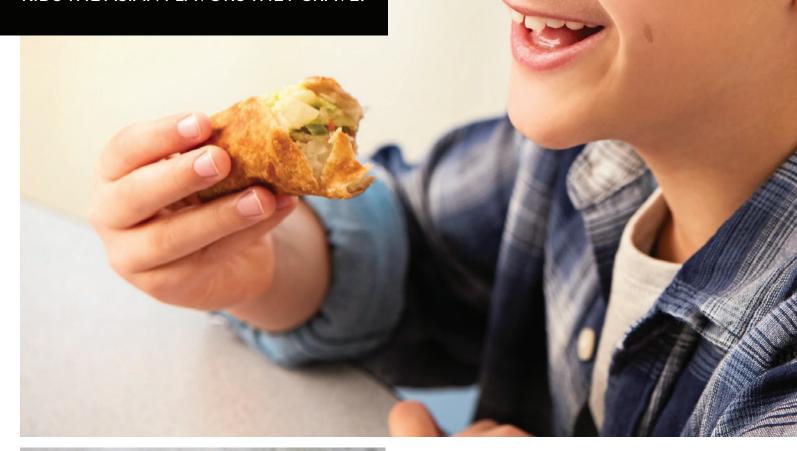
Remember to check out the latest <u>Emporium Catalog</u> or <u>shop online</u> for hot new NSLW merchandise that you and your staff can sport (bulk discounts available), along with fun cafeteria decorations. Order your merch early because concert swag is always hot!





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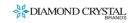
































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In Central/Northern Ohio Markets

Contact: Pam Reitz Phone: 330-858-2519

Email: preitz@rizwitsch.com

In Central/Southern Ohio Markets

Contact: Cynthia Faccenda Phone: 937-840-8894

Email: cfaccenda@rizwitsch.com

Are Your Looking For An Exciting Leadership Opportunity?

SNA of Ohio wants YOU! We are looking for members who wish to contribute and be part of a collaborative, energetic group! Your talents will shine through and you will enjoy working with the Board of Directors and the committees that make this a great organization with great impact in Ohio!

Ballot positions:

- A leader is needed to in the office of Vice
 President, who then moves through the SNA of
 Ohio succession to President-Elect, President, then
 Past President.
- **Regional Director** positions are open for the four regions below for two year terms. In this position, you have a role in Fall Focus and also help to guide Chapters to stay active and informed of changes.
 - ◆ North Central: Ottawa, Sandusky, Erie, Seneca, Huron, Wyandot, Crawford, Richland, Hancock, Lucas, and Wood Counties.
 - West Central: Darke, Miami, Champaign, Clark, Montgomery, Greene, Preble, and Shelby Counties.
 - ◆ **Southwest:** Butler, Warren, Clinton, Hamilton, Clermont, Brown, Highland, and Adams Counties.
 - ◆ **Southeast:** Ross, Hocking, Athens, Vinton, Pike, Jackson, Meigs, Gallia, Scioto, and Lawrence Counties.

Appointed positions (appointed by the SNA of Ohio Executive Committee):

- The position of **Membership Chair** is available next year. This position is appointed by the Executive Committee and is a two year term.
- The position of **Legislation Chair** is also an appointed position available next year. This position is appointed by the Executive Committee and is a two year term.
- The position of **Lead Regional Director** is an appointed position available next year. This position is appointed by the Executive Committee from the current regional directors and is a two year term.

We need YOU! I am certain you will find leadership in SNA of Ohio extremely gratifying and educational - and it's also a great networking opportunity with your colleagues across the state! Please contact me by February 1st at Christopher.burkhardt@clevelandmetroschools.org or 216-650-7612 if you have an interest in any of these positions or have any questions at all. Thank you!

Chris Burkhardt, SNA of Ohio Nominating Committee Chairperson

SNA National Member Awards Information

NOMINATE A COLLEAGUE YOU ADMIRE!

SNA celebrates members who work every day to ensure well-nourished students across the country are prepared for success. Nominate an employee, manager, and/or director that you admire to be recognized for all of their great contributions!

Visit the link below for full details and to submit your nominations by March 1, 2020!

https://schoolnutrition.org/Membership/ AwardsScholarships/

SNAC Bites

Updated Unpaid Meal Charge Talking Points

Last month, SNA released the 2019 School Nutrition Trends Report, which included new data on the growing problem of unpaid meal debt in school cafeterias. This topic continues to be the focus of national media stories, and given heightened interest in this issue, school nutrition professionals should be prepared to discuss district charge policies, how they compassionately respond to students unable to pay for their meals and work to enroll needy families in the Free and Reduced-Price Meal Program. To assist with these conversations, SNA has updated member talking points on unpaid meal charges. SNA members can access these points on the "Talking Points and Customizable PR Tools" webpage. A variety of other helpful PR resources, including backpack brochures and media outreach guides can be found at www.SchoolNutrition.org/PR.



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What is SNF and Why You Should Care

The School Nutrition Foundation (SNF) is the charitable arm of the School Nutrition Association, with an independent board of directors made up of school nutrition directors and industry partners.

So what...

Their Mission: Advancing school nutrition programs by providing resources to school nutrition professionals.

So what...

Through collaboration with the School Nutrition Association, allied partners and donors, the School Nutrition Foundation Identifies and supports school nutrition research, trends and innovations. They also share best practices within the school nutrition community.

Here's the book...

The most noticeable endeavor of the organization is **providing scholarships to SNA members**

for professional development and continuing education. Undoubtedly you know someone who has been the recipient of these funds. Arguably one of the most important aspects to school nutrition is professional development and SNF has that in their mission.

We know sometimes it is hard to donate to a cause as there are thousands of organizations looking for your dollar. **If you have the means and you feel that this aligns with your values, please consider donating**. 5 or 10 dollars is greatly appreciated and will go a long way. These funds pooled together make a HUGE difference in the lives of School Nutrition Professionals and in return, make a difference in the lives of hungry children.

Here is the link to donate: https://www.classy.org/give/156336/#!/donation/checkout.

To learn more about the School Nutrition Foundation, visit <u>SchoolNutritionFoundation.org</u>.

Chris Burkhardt. SNS

Value of Donated Food for SY 19-20

Food Distribution Program: Value of Donated Foods From July 1, 2019 Through June 30, 2020

Notice is hereby given that the national average minimum value of donated foods, or cash in lieu thereof, per lunch under the NSLP (7 CFR part 210) and per lunch and supper under the CACFP (7 CFR part 226) shall be 23.75 cents for the period July 1, 2019 through June 30, 2020.

When computed on the basis of unrounded data and rounded to the nearest one-quarter cent, the resulting national average for the period July 1, 2019 through June 30, 2020 will be 23.75 cents per meal. This is an increase of one quarter of a cent from the school year 2019 (July 1, 2018 through June 30, 2019) rate.

https://www.govinfo.gov/content/pkg/FR-2019-08-12/pdf/2019-17156.pdf

Cathy Schuchart, Staff Vice President Government Affairs and Media Relations Center School Nutrition Association

SNAC Bites

Membership Processing Fee and Certificate Fee Changes

For the 2019-2020-year, SNA's Board of Directors has approved small increases to the membership processing fee and the Certificate program fees. As of October 1, the membership processing fee will be increased to \$2.50, reflecting the ongoing costs of doing business.

New pricing for the Certificate program will also take effect on October 1, 2019. The changes impact new Certificate applications, renewals and reinstatements. <u>Click here</u> for full details and more information. If you have questions, please contact SNA at <u>certSNS@schoolnutrition.org</u>.



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CHAPTER 31

Chapter 31 is located in the southwest region. This chapter is geared more towards line staff, cooks, servers, cashiers, managers and supervisors but all are welcome! School Directors come with their staff frequently! The first meeting has not been scheduled yet. Online voting for a new president and vice president was held and closed on September 24th. New membership will be announced at the first meeting. A joint meeting with the SNAP directors group is planned for April 15th, 2020 at Mason Middle School in Mason, Ohio where the annual recipe contest will be held.

CHAPTER 57

We have been very busy with getting meeting set up for this year. We had our first meeting September 17 at Schellenberger Farm in Ludlow Falls Ohio. We had a great tour and got some useful information. A lot of the girls got to feed the baby cows. It was a great experience for them. We are busy getting ready for the Fall Focus which will be October 15th at Clark County Juvenile 101 East Columbia Street Springfield Ohio.

We will have a meeting at Charles Huber School in December which we will learn more about Cake decorating and do a fund raiser for charity.

SNAP

The SNAP chapter is for directors/supervisors in the southwest region. They meet every couple of months.

2019-20 Schedule

(Times have not be determined but will be sent out closer to the meeting.)

9/27/19: JTM Food Group in Harrison, Ohio 11/5/19: Fall Focus - EH Greene Intermediate,

Cincinnati, OH 45242

12/13/19: Holiday Luncheon - Location TBD

2/14/20: Zink Marketing - 328 W Crescentville Rd,

Cincinnati

4/15/20: Annual Recipe Contest/Joint Meeting with Chapter 31 - Mason Middle School, Mason,

OH

5/5/20: Retirement Party - Location TBD

SNAC Bites

USDA Announces NSLP, SBP, CACFP and SMP Payments and Maximum Reimbursement Rates

In a <u>Federal Register</u> notice published on August 7th, FNS announced its SY2019-20 adjustments to the national <u>average payments and reimbursement rates</u> for the National School Lunch Program (NSLP), School Breakfast Program (SBP), Special Milk Program (SMP) and Child and Adult Care Food Program (CACFP). This notice outlines the amount of money that the Federal Government will provide to the States for breakfasts, lunches and afterschool snacks served to those participating. Read full story <u>here</u>.

USDA Releases Evaluation of the School Meal Data Collection Process

USDA has released a final report for its <u>Evaluation of the School Meal Data Collection Process</u>. This study evaluates the methodologies and processes of school food authorities (SFAs) and State agencies to collect and report data using three FNS forms for various Federal school meal programs. This study also identifies potential sources of error when completing forms and goes on to provide helpful recommendations for improving the collection and reporting process. Read full story <u>here</u>.

Overall recommendations Include:

- Involve a diverse range of operators in the designing and testing of forms before implementation;
- Ensure that software companies create data systems that schools and SFAs are aware of and fully understand all program requirements and changes;
- Increase the promotion of toolkits and program materials associated with the certification and verification process, in particular, the <u>Verification Toolkit</u>;
- Support and specify training for teachers and other non-foodservice staff that are involved in serving program meals outside of the cafeteria; and
- Provide case-by-case flexibility to state agencies in applying the SNAP Direct Certification threshold standard.





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9546	Bavarian Soft Pretzel Hot Dog Roll	2.6 oz.	72	2½ Grain		
9549	Bavarian Soft Pretzel Dinner Roll	2.2 oz.	100	2 grain		
9552	Bavarian Soft Pretzel Roll- Bulk Pack	2.2 oz.	90	2 grain		
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4522	Dutch Waffle Sticks	4"	600	2 grain		
READI-BAKE®	BENEFIT® GOURMET COOKIE DOUGH- MADE WITH 51% WHOLE	GRAINS		1		
14409	Gourmet Mayan Hot Chocolate with Caramel Pieces	1.85 oz.	192	1 grain		
14410	Gourmet Spiced Key Lime with White Chocolate Chips	1.85 oz.	192	1 grain		
14411	Gourmet Sweet Heat Oatmeal Cranberry	1.85 oz.	192	1.25 grain		
READI-BAKE®	PRE-PACKAGED GRAHAMS & CRACKERS - MADE WITH 51% WH	OLE GRAINS				
56080	Belly Bears Cinnamon Graham Crackers	2.0 oz.	100	2 grain		
56079	Jungle Crackers	2.0 oz.	100	2 grain		
LUIGI'S® SOURS 100% FROZEN FRUIT JUICE SORBET						
48456	Sour Orange/ Raspberry Swirl	4.4 fl oz.	96	½ cup fruit		
TIO PEPE'S® SPICEDICE™ 100% FROZEN JUICE CUPS						
48470	Strawberry Jalapeño	4.4 fl oz.	96	½ cup fruit		
48471	Mango Chamoy	4.4 fl oz.	96	1/2 cup fruit		
48472	Horchata	4.4 fl oz.	96	1/2 cup fruit		
48473	Watermelon Chili Limón Verde	4.4 fl oz.	96	½ cup fruit		

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SNA 2019-2020 Important Dates

- 2019 SNA of Ohio Fall Focus Workshops
 - October 15th West Central Clark County Juvenile Court 101 E. Columbia St., Springfield, OH 45502
 - October 17th Northeast Mentor High School 6477 Center St, Mentor, OH 44060
 - October 23rd Northwest Wapakoneta Middle School 400 W. Harrison St., Wapakoneta, OH 45895
 - October 24th North Central Bellevue High School 200 Oakland Avenue, Bellevue, OH 44811
 - November 5th Southwest
 EH Greene Intermediate School
 5200 Aldine Dr., Cincinnati, OH 45242
 - November 6th Central Worthington Kilbourne High School 1499 Hard Road, Worthington, OH 43235
 - November 13th Southeast Wellston High School 200 Golden Rocket Drive, Wellston, OH 45692
 - 2020 SNA National Industry Conference January 12-14- Indian Wells, CA
 - 2020 Legislative Action Conference March 8-10 Washington, DC
 - 2020 SNIC of Ohio Event March 3rd Columbus, OH
 - 2020 National School Breakfast Week March 2-6
 - 2020 SNA National Leadership Conference April 20-May 2 Tempe, AZ
 - 2020 School Lunch Hero Day May 1st
 - 2020 SNA of Ohio Annual Conference June 16-18 Columbus, OH
 - 2020 SNA of Ohio School Nutrition Expo October 16 Columbus, OH
 - 2020 Annual National Conference (ANC) July 12-14 Nashville, TN

















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WGR WAFFLE FLATBREAD

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16830	WGR Biscuit Stick	1 oz WG eq.	250/1.25 oz	180
16317	Biscuit Stick	1 Bread equiv	250/1.25 oz	180
15191	WGR 6" Round Flatbread	2 oz WG eq.	144/2 oz	270
16845	WGR Mozzarella Bites (4)	2 oz WG eq./2M/MA	8/2.25 lb	540
16206	WGR Hawaiian Sweet Roll Dough	1 WG oz eq.	240/1.4 oz	180
17279	WGR Waffle Flatbread	1 oz Grain eg.	192/1.1 oz	180

For more information, please contact:

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SNAC Bites

New School Meal Bills Introduced to Congress

Nine new bills impacting school nutrition programs were introduced in August 2019:

- Sen. Susan Collins (R-ME) and Rep. DeSaulnier (D-CA) introduced <u>S. 1949</u> and <u>H.R. 3444</u>, the School Food *Modernization Act*. This act would require the Secretary of Agriculture to make loan guarantees and grants to finance specific improvements to school lunch facilities and to train school foodservice personnel.
- Sen Patrick Leahy (D-VT) and Rep. Marcia Fudge (D-OH) introduced <u>8.2026</u> and <u>H.R. 3562</u>, the *Farm to School Act of 2019*. The bill expands participation in the Farm to School Grant Program to preschools, afterschool programs and summer food service sites, and increases annual mandatory funding from \$5 to \$15 million.
- Rep. Joseph Morelle (D-NY) introduced <u>H.R. 3667</u>, the *Summer Meals and Learning Act of 2019*. The bill would create a new federal grant program to allow schools operating a summer lunch program to keep their libraries open during the summer months. The bill appropriates \$5 million per year to fund the program through 2024.
- Rep. Adam Schiff (D-CA) introduced <u>H.R 4065</u>, the *Food for Thought Act of 2019*. This bill would authorize Food and Nutrition Service (FNS) to make grants available for community college campuses in order to establish a free meal program for eligible students, prepare and purchase meals from manufacturers and provide information to eligible students on federal food assistance programs through campus outreach.
- Sen. John Kennedy (R-LA) introduced <u>S.2359</u>, a bill that amends the Food and Nutrition Act of 2008, requiring the consideration of "non-income assets" in a household that qualifies for the Supplemental Nutrition Assistance Program (SNAP) through broad-based categorical eligibility.
- Sen. Patty Murray (D-WA) introduced <u>S.2331</u>, the Improve *Training for School Food Service Workers Act of 2019* to address issues in training food service workers. This bill amends the Child Nutrition Act of 1966 to clarify the availability and appropriateness of training for local food service personnel.
- Sen. Robert Casey (D-PA) introduced <u>S. 2358</u>, the *Wise Investment in Children Act of 2019*, to amend the Child Nutrition Act of 1966 to increase the age of eligibility for children to receive benefits under the special supplemental nutrition program for women, infants and children (WIC).







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2020 Most Valued Principal/Administrator/ Superintendent Award

The Most Valued Principal / Most Valued Administrator/ Most Valued Superintendent Award recognizes principals, superintendents, and administrators who have been instrumental in building a "child-friendly" nutrition environment. Candidates for this Award must meet the following requirements:

- Be supportive of nutrition services
- Be committed to the philosophy that children require instruction and guidance if they are to make healthful food choices

State why you feel this principal, superintendent, or administrator should be considered for this award. The following list of attributes is provided to help show the kind of qualities the judges will be looking for in the description of your nominee:

- Evidence of support of nutrition services
- Creates a positive cafeteria atmosphere
- Spends time in the cafeteria, including eating with students
- Interacts well with students
- Supports nutrition activities outside of the cafeteria
- Is a good role model in health and academics
- Provides nutritious foods at activities outside the cafeteria
- Supports your breakfast/lunch program

You may apply online by February 15, 2020 at http://snao.formstack.com/forms/sna_of_ohio_mvp_award2020

Recipients will be notified by April 1, 2020.

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2 Grain + 2 M/MA

Per Soft Taco

Individually wrapped in dual ovenable film.



1 Grain + 1 M/MA
Per Taquito

Add Sauce To Serve As Enchiladas!*

*Nutritionals are subject to change with sauce.









"Mexican food is the most popular ethnic cuisine among Gen Z."

Source: Mintel, International Food Trends Spotlight on Flavor, US, March 2017



Ruiz Foods is a certified minority owned and managed company, certificate number SC03978.



Barbara Duncan Professional Development Scholarship

In 2012, the SNA of Ohio lost a longtime supporter of the Association, and more importantly, a friend. Barbara Duncan, School Nutrition Director at Sycamore Community Schools passed away too soon, however she leaves behind a legacy that will live on for years.

While with us, Barb played an active role in the professional development and training programs of the Association, specifically for the Annual Conference. Therefore, is seems only appropriate to create this memorial scholarship in her honor. These funds of up to \$500 can be used for professional development purposes, *including attendance to the SNA of Ohio Annual Conference in June*.

Submit this application form and essay via our online form at the link below by February 15, 2020. The recipient will be notified by April 1, 2020.

http://snao.formstack.com/forms/sna_of_ohio_barb_duncan_scholarship2020



School Nutrition Association of Ohio Buckeye Service Award

Award Qualifications:

- 1. Have completed 25 years or more part-time or full-time permanent, uninterrupted employment in school food service as of June.
- 2. Be a member of SNA of Ohio and SNA.

Complete the online application by February 15, 2020 at http://snao.formstack.com/forms/sna_of-ohio_buckeye_service_award2020.

The Buckeye Service Award will be presented at the Annual SNA of Ohio Conference. The awards committee encourages you to attend.

NOTE: Recipients are eligible to win this award only one time during their career.

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2019 Industry Service Award Nomination Form

The School Nutrition Association of Ohio is seeking applicants for the 2020 Industry Service Award. This award recognizes an individual among the Child Nutrition Industry community who has demonstrated excellence in their profession during the past 12 months. The award is open to individuals at any levels of an organization who has contributed to the development and deployment of innovative products or systems which are designed to improve Child Nutrition operations, menus or enhance services. Nominations can be completed by a third-party if they feel there is a candidate that meets the qualifications. *Entries are limited to SNA of Ohio Industry Members only.

The award will be judged against five key criteria:

SNA Involvement/Promotion: has consistently met or exceeded challenging objectives to ensure the mission of SNA Ohio is recognized, and demonstrated a quality approach through personal values and working practices.

Commitment to Child Nutrition: has showcased knowledge regarding the Child Nutrition program regulations and guidelines, assisted districts with adherence with such guidelines and provided tools and resources to assist Child Nutrition staff with compliance.

Innovation: has used innovative approaches, working practices or technologies to enhance their organization and SNA of Ohio.

Role model: has provided an example to peers or colleagues of the importance Child Nutrition plays in the daily lives of students, staff and the community.

Measurable success: has delivered quantifiable benefits to their organization through involvement in the past year and can demonstrate personal development to enhance their ability to succeed in future.

Should you feel that you or another are qualified candidates for this award, please complete the application by February 15, 2020 at http://snao.formstack.com/forms/sna_of_ohio_industry_award2020. The 2020 recipient will be notified by April 1, 2020 and will be recognized at the SNA of Ohio Annual Conference June 16-18 in Columbus, Ohio.

Past Recipients of this award:

2019 – Dixie Marksberry, Talking Rain Beverage Company

2018 - Roger Doseck, JTM Foodgroup

2017 – James Bannerman, SFSPac

2016 - Founding IAC Members

2015 - Mark Buschor, Michaels & Associates

2014 - Jocelyn Koziara, Acosta Foodservice

2013 - Lincoln Yee, Asian Food Solutions

2012- Michelle Bott, Schwan's

2011 - Greg Brooks, Mascari

2010 - Bev Angne, J & J Snack Foods

2009 - Dorie Pullen, Eastside Entrees



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schoolnutrition.org/trainingzone











SNA of Ohio 2020 SNS Exam Scholarship

SNA of Ohio wants to continue to encourage its members to strive for the SNS credential and will offer two scholarships in 2020 to cover the SNS exam fee!

Definition of a School Nutrition Specialist (SNS)

- An SNS is a person who has successfully passed the School Nutrition Specialist exam, demonstrated
 the knowledge and competencies necessary to manage school nutrition programs and is dedicated to
 continuing their professional development.
- The SNS exam is based on four (4) key areas, aligned with USDA professional standards that encompass nine (9) knowledge/content areas and competencies.

Benefits of the SNS Credential

- Provides formal recognition of professional achievement at a national level
- Provides professional recognition from subordinates, peers and superiors
- Increases ability to manage a complex food service operation
- Demonstrates commitment to the school nutrition profession
- Enhances career opportunities
- Elevates self-esteem and pride in one's work
- Improves credibility with school district administrators, local board of education, governing boards and the general public
- · Offers self-fulfillment

CRITERIA FOR SNA OF OHIO SNS SCHOLARSHIP ELIGIBILTY:

- Applicant must be a current SNA manager or director level member in Ohio, who has been a SNA
 member for at least one year, as of application date.
- Applicant must be employed in school foodservice in Ohio, in a supervisory role.
- Reimbursement of Exam fee will be paid upon submission of required reimbursement documents (\$225.00).
- Applications will be accepted by SNA of Ohio through December 1, 2019. Two recipients will be selected and will be notified by December 15, 2019.
- Each scholarship winner is responsible for applying and sitting for the SNS exam in 2020.
- Scholarships are non-transferable.

SCHOLARSHIP AWARD CONDITIONS:

- Member awarded agrees to work in Ohio school food service for at least one year following scholarship award date or repay the SNA of Ohio the amount granted.
- Member awarded agrees to repay amount granted to SNA of Ohio if SNS exam is not taken in 2019.

For full details about the SNS exam requirements, application process, study guide, and exam locations for 2020, visit https://schoolnutrition.org/SNS/.

Apply by December 1, 2020 at

http://snao.formstack.com/forms/sna_of_ohio_sns_scholarship_2020



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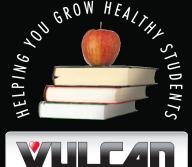
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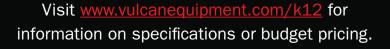
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Tim Mulvey, CFSP 800-788-8196 tmulvey@eruffassoc.com











SNA of Ohio Future Leaders Program Scholarship Application

SNA of Ohio, in conjunction with SNA National, will sponsor a future leader at the SNA's National Leadership Conference in Tempe, Arizona, April 30-May 2, 2020. Attendees will have the opportunity to network with other SNA members from across the country and hone their leadership and communication skills. This is an outstanding opportunity for anyone who wishes to increase their leadership potential within SNA of Ohio!

Please review the information below and if you would like to be considered for the scholarship, please complete your application with essay at http://snao.formstack.com/forms/sna_of_ohio_futureleader2020 by January 31, 2020.

Scholarship Information:

This scholarship is to assist in covering costs related to attending the 2020 SNA National Leadership Conference scheduled for April 30-May 2, 2020 in Tempe, Arizona. By applying for this scholarship you acknowledge that you plan on attending the 2020 SNA Future Leaders Program if you are awarded the scholarship. The Future Leaders Program is held in conjunction with the SNA National Leadership Conference.

Scholarship Recipients will be required to complete and submit the SNA Future Leaders Application, as well as the SNA National Leadership Conference Application. The scholarship will include the registration fee, lodging (hotel room costs for three nights), transportation costs and could include some meals. Please note the following requirements for qualification of full reimbursement. The recipient must:

- Attend the entire National Leadership Conference (opening session through closing session).
- Attend at least one SNA of Ohio Board meeting per year as a guest.
- Agree to be mentored by an SNA of Ohio Committee Chair (Nutrition, Legislation, Membership, Professional Development).
- Assist with 2019 SNA of Ohio Fall Focus events in their area.
- Serve on the SNA of Ohio 2021 Conference Planning Committee.

Criteria for Selection. Individuals applying for this scholarship must meet the following criteria:

- Be an active member of both National SNA and SNA of Ohio
- Hold a SNA Certificate in School Nutrition and/or hold the SNS Credential
- Work history to include a minimum of 3 years in school nutrition
- Demonstrate qualities for future association leadership and show evidence of strong leadership potential
- Demonstrate interest in developing leadership abilities and shaping the next generation of state association/ SNA initiatives
- Be committed to life-long learning and career in school nutrition
- Be an energetic individual who believes in the importance of their local/state association and who is most likely to contribute to long-term growth and development
- Can be an SNA of Ohio Board member but should not have served as state president or currently serving as state president or president-elect.

Essay

Candidates who meet/agree to the above criteria may submit the scholarship application which will include a requirement of an essay of no more than 500 words explaining why they believe they should be awarded this scholarship.

Timeline:

- Scholarship Applications with essay are due to SNA of Ohio office by January 31, 2020.
- Applications will be reviewed by the SNA of Ohio Executive Committee.
- Scholarship Recipients will be notified by February 12, 2020.



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